# djosurgical.



# >Why Exprt<sup>™</sup> Wins

#### Patient

Modern, advanced, American made implant. DJO Surgical - 20 year legacy of clinical success.



#### Hospital Finance

Average of \$10,000 price reduction compared to current competitors, capitated reproducible pricing.



## Surgeor

Exprt can address
"significant majority of
all rTKA" Modern implant,
responsibly priced. Simple,
yet comprehensive
instrumentation.



### Materials Manager

Limited SKU's, capitated price, advanced technology. Up to 75% reduction in implant cost.



# Sterile Processing

2 trays compared to 8, Avg sterilization savings of \$450-\$550 per case.<sup>1</sup>



#### OR Staff

Easy layout, easily identifiable instrumentation, 2 trays compared to 8, reduces OR setup time, inuitive instrumentation.



# Hospital Transport

2 Trays, easy to identify and organize. Reduces the risk of tray contamination and resterilization.



#### Sales Agent

Reduced number of SKU's, streamlined inventory management.

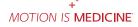


#### DJO Surgical

Reduced instrumentation and inventory cost, market leader in surgical efficiency.

<sup>&</sup>lt;sup>1</sup>Cowden, Mike, and Jim Weldy. <sup>2</sup>Correcting Inefficiencies in the Orthopedic Implant Market. <sup>2</sup> (2014): 1-2. American Association of Orthopedic Executives. Web. <a href="https://www.medstrat.com/static/pdf/correctinginefficiencies.pdf">https://www.medstrat.com/static/pdf/correctinginefficiencies.pdf</a>





<sup>\*</sup>Data on file with DJO Surgical